

The logo for orb energy features the word "orb" in a lowercase, sans-serif font inside a dark circle, followed by the word "energy" in a larger, lowercase, sans-serif font. Below "energy" is the tagline "YOU'VE GOT THE POWER" in a smaller, uppercase, sans-serif font.

orb energy
YOU'VE GOT THE POWER

Techno-Commercial Proposal
100kWp
Solar Rooftop System

Durga Malleshwari Educational Society

Pothavarappadu



8 November 2016

Ref: ORB/PRJ-PV/16171068

Durga Malleshwari Educational Society
Campus: N.R.I College of Pharmacy
Pothavarappadu
Agiripalli Mandal
Vijayawada Rural

Kind Attn: Dr. R Venkata Rao, Chairman

Subject: Proposal for 100kWp Solar Roof Top System

Dear Sir,

Thank you very much for the opportunity given to us to quote for the rooftop solar power plant at your facility. Enclosed is our detailed techno commercial offer made on the basis of your project requirement expressed during our discussions.

Our value proposition for your project include

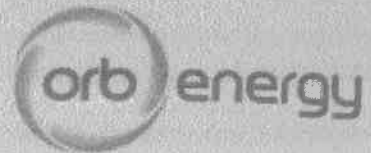
- Equipment backed by world class solar technology companies, with a global Solar PV project installed base of more than 100 MW, and more than 10 MW+ installations in India.
- Crystalline Solar modules from Orb Energy offered with a 5 years manufacturing warranty and 25 years performance warranty.
- High efficiency Three phase String Inverters from Schneider Electric, with Built – in MPPT tracking Charge controller, LCD & LED display
- Remote monitoring system - Features include - Daily, cumulative, monthly and yearly energy generation data
- Simplified project planning for faster implementation cycle time
- Reduced installation and commissioning cost

In addition to this we can also offer a long term annual maintenance service contracts to optimize the system performance.

We thank you once again for this opportunity and we look forward to be associated with your esteemed organization for this prestigious project.

Sincerely Yours

G. V. Sivakumar
Regional Business Manager
+91 9618533010
gv.sivakumar@orbenergy.com



10 November 2016

Ref: ORB/PRJ-PV/16171068 - 150+200kWP

Durga Malleshwari Educational Society
Campus: N.R.I Institute of Technology
Pothavarappadu
Agripalli Mandal
Vijayawada Rural

Dr. R. Venkate Rao, Chairman
Kind Attn: Dr. C-Naga-Bhaskar, Principal

Subject: Proposal for Solar Rooftop Plant

Dear Sir,

Thank you very much for the opportunity given to us to quote for the rooftop solar power plant at your facility. Enclosed is our detailed techno commercial offer made on the basis your project requirement expressed during our discussions.

Our value proposition for your project include

- Equipment backed by world class solar technology companies, with a global Solar PV project installed base of more than 100 MW, and more than 10 MW+ installations in India.
- Crystalline Solar modules from Orb Energy offered with a 5 years manufacturing warranty and 25 years performance warranty.
- High efficiency Three phase String Inverters from Schneider Electric, with Built – in MPPT tracking Charge controller, LCD & LED display
- Remote monitoring system - Features include - Daily, cumulative, monthly and yearly energy generation data
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gv.sivakumar@orbenergy.com

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RECEIPT

3
Customer Copy

Receipt Number	99898	Date	12/11/2016
Customer Name	M/s Sri Durga Malleswari Educational Society	Orb Energy - Guntur No. 27/7 - Guntur Oval Sports Saint Joseph's - Guntur - 522004 Tel: +91 866 266785	
House No.			
Street No. / Name	Pothavarappa du		
Town / Village	Pothavarappa du		
Taluk	Agiripalli		
District	Krishna	PIN Code	521 212
Telephone No	0866-2469665	Mobile	944-1174444
Received with thanks the sum of Rs. 10,00,000/- Rupees Ten lakhs only			
by CASH / CHEQUE / DD no. 000430 dated 12/11/16 drawn on [specify bank name and branch]			
Bank of Baroda, Vijayawada branch.			
wards purchase order form no 16300192 dated 12/11/16 or AMC no. - dated - or			
service charges: as advance / balance payment.			

Note: Cheques are subject to realisation

Customer signature with date

Authorised signatory



PURCHASE ORDER PROJECTS

Principals Regd. Office :
Orb Energy Private Limited,
#12, Srijanahada Kavelu, Sunkatsakuntla,
Maddur Main Road, Bengaluru-560071
Tel : 080 47711300, Fax: 080 47711233
Customer care no: 9900520000
CIN : U21909KA2004PTC040046

Order Number	16300192	Order Date	12/11/16	Quotation Ref	orb/pis-14/16171068
Customer Name	M/s. Sri Durga Malleswari Educational Society			Seal	
Address	Pothavara Rappadu (village) Agizupalli (Mandal) Krishna Dt. 0866-2469665			Orb Energy Pvt. Ltd. Beside Royal Sports GUNTUR 9618133010 / 086632-26678	
District	Krishna	PIN Code	521212	TIN	
Mobile No	9441174444	Email	dsr-2v200@odiffmail.com		

Product Code	Model	Quantity	Unit Price	Total Amount
	Solar power 200 Kwp GT System	01	1,21,00,000	1,21,00,000
	CEIG. Net metering. Rev. rttb			3,00,000

Payment Terms : → Advance along with - 10 lakhs on 12/11/16 → Credit inspection - 10 lakhs on 27/11/16 → Agreement with orb - 10 lakhs on 12/12/16 → Balance material/material @ 2% - 12L on 27/12/16 → Balance of Rs. 55.20 crores on credit basis	Subtotal	Rs. 1,24,00,000
	Tax @ 5	Rs. 6,20,000
	Total Order Value	Rs. 1,30,20,000

SITE SURVEY

Is the site of installation shadow free from 8AM to 4PM? Yes / No If no, please specify the number of hours that sunlight falls on the site? _____ hours

For PV	For Water Heating
1. Approximate length of wires required for connecting module to inverter / charge controller _____ meters	1. Total no. of floors between water heating system and the point of use? _____ Nos.
2. Approximate length of wires required for connecting inverter / charge controller to loads _____ meters	2. The floor/s on which hot water outlets are required? _____ Floor/s
3. Please specify the existing power connections _____ Single / 2 phase	3. What is the capacity of existing overhead cold water tank _____ litres
4. Sanctioned load _____ kVA	4. Is the overhead cold water tank at least 7ft above the base of the water heating system? _____ Yes / No
5. Transformer capacity _____ kvA	5. If no, is customer informed to increase height of cold water tank to min. 7ft? _____ Yes / No

BANK (Yes / No)	If yes, Bank Name: Coastal Bank	Branch: 110 - BLR	Expected Date of Installation: 15/12/16
Payment Received	Receipt No: 9898	Receipt Date: 12/11/16	Orb Representative Name: G V Siva Kumar

SERVICE OPTIONS This order includes the following additional years of preventive maintenance, commencing 360 days from the date of invoice. <input type="checkbox"/> 1 Year <input type="checkbox"/> 2 Years <input type="checkbox"/> 3 Years <input type="checkbox"/> 4 Years	I hereby agree to purchase the above product(s) in line with the terms and conditions stated overleaf. <div style="text-align: center;"> Customer Signature / Date </div>	<div style="text-align: center;"> Signature of Orb Representative </div>
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Y O U V E G O T T H E P O W E R

11,501